



"ADDRESSING FEARS IN ENTREPRENEURSHIP"

This tool aims to address the fears in taking up entrepreneurship.

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This e tool aims to address the potential fears of the beneficiary wishing to undertake an entrepreneurial activity.

The table below lists sixteen (16) difficulties/fears in starting a business.

Please rate the following suggestions as to the degree of difficulty (feeling of fear) they create for you to start your own business with:

1= Not at all, 2 = A little, 3= Quite a lot and 4= Very much, 5= Very much.

Difficulties / Fears	None 1	A little 2	Enough 3	Very 4	Too much 5
1. Lack of knowledge of the management of a company (organisation, management, etc.)					
2. Lack of marketing knowledge					
3. High competition (existence of many similar companies)					
4. Lack of experience in business					
5. The high taxation of freelancers					
6. The difficulties of financing from banking system					
7. The economic liquidity of the market					
8. The bureaucracy of the domestic system					
9. The lack of sufficient capital staff					
10. Lack of confidence					
11. Stress management					
12. The reduction of free time					
13. Responding to other roles (e.g. spouse, parent, etc.)					
14. Fear of taking risks					
15. The burden on my family					
16. Lack of support from family and friends					

α) Is there any other fear/difficulty that you face in taking an entrepreneurial initiative? Identify:

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b) How do you intend to manage the fears/difficulties you experience?

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Counsel's Opinion:

Name of Councillor

Name of Beneficiary

Signature

Signature